



ASX Announcement

5 December 2019

Appointment of Second China Distributor

Highlights

- **Optiscan appoints Biotimes Technology Limited (Biotimes) as Optiscan’s exclusive pre-clinical distributor for Shanghai and East China**
- **Biotimes success in Chinese University tender last month with sale of Optiscan’s FIVE2 (ViewnVivo)**
- **Biotimes is a leading distributor of Canadian, Japanese and Korean manufactured pre-clinical equipment**

Optiscan Imaging Limited (ASX: OIL) (‘the Company’ or ‘Optiscan’) has appointed Biotimes as its exclusive distributor for Shanghai and East China as part of its multi-distributor model for the China market. The East China region includes the major cities of Shanghai, Hangzhou, Nanjing, Suzhou and Jinan. This appointment follows the appointment of Guangzhou Yunxing Scientific Equipment Co.Ltd. (Guangzhou Yunxing) as Optiscan’s exclusive pre-clinical distributor for Southern and Western China.

Biotimes has approximately 18 staff including 10 in its Shanghai office. It is a distributor for leading Canadian, Japanese and Korean pre-clinical manufacturers including Fujifilm, Photon and Viework.

Optiscan is evaluating opportunities for distribution into Beijing and North China.

Optiscan’s Executive Chairman Darren Lurie, said:

“Biotimes has successfully distributed Optiscan’s current and previous systems into China and its familiarity with the FIVE2 (ViewnVivo) system means that it is able to immediately commence its sales and marketing efforts, reflected in the tender success last month.”

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About Optiscan

Optiscan is an Australian company that has developed and patented miniaturised confocal microscopes, and is a global leader in the development and application of microscopic imaging and related technologies for medical and research markets.

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